### Mark A. Gash, CFP®, JD

Mark is committed to providing special needs individuals and families with insurance and financial products and services that meet their needs.

Mark keeps current with insurance and financial product trends and offers outstanding service. He shows true concern for his clients and works to earn their trust as he helps them achieve their goals.

## Lighthouse Financial Services

Lighthouse Financial Services was formed by Mark A. Gash, CFP®, JD, who has a special needs brother and sister-in-law. Mr. Gash saw, firsthand, the need for financial professionals who dedicate themselves to special needs planning.

Lighthouse Financial Services is dedicated to assisting special needs families and has assembled an excellent staff to assist them. Together, the Lighthouse Financial Services staff has over thirty-five years experience in financial services and government assistance. Lighthouse Financial Services has also developed a planning process, that is designed to help special needs families navigate the waters of special needs planning. This system breaks down an otherwise confusing and frustrating journey into reasonable, understandable steps, while allowing for the flexibility to craft a plan that is unique to the clients' situation and reflects their principles, dreams, goals and desires. Lighthouse Financial Services helps special needs families reach their "safe harbor" of financial security and independence.

Lighthouse Financial Services Olathe, Kansas



Lighthouse Financial Services<sup>™</sup>
1550 West Park Street
Olathe, Kansas 66061-3890
(913)768-6182

Lighthouse Financial Services is neither owned nor operated by NYLIFE Securities LLC or any of its affiliates.



# Lighthouse Financial Services TM

Guiding You to Financial Independence™

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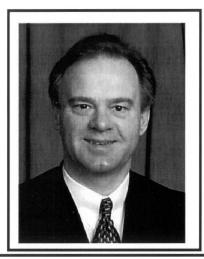
Registered Representative offering securities through NYLIFE Securities LLC Member FINRA/SIPC, A licensed insurance agency 7500 College Blvd, Suite 800

> Overland Park, Kansas 66210 (913)451-9100.

\* Financial Adviser offering investment advisory services through Eagle Strategies LLC a Registered Investment Adviser.

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#### **Experience/Achievements**

- CFP®
- New York Life Greater Kansas City Associate of the Year 2008-2009
- Earned recognition as an Annuity Super Champion for New York Life in 2003-200 and Annuity Elite Circle in 2006 to Present
- Earned a place on the New York Life President's Council in 2008–Present
- Long Term Care Bronze Champion for New York Life 2005-2006
- Lifetime Member, Million Dollar Round Table\*, 2000-Present
- National Sales Achievement Award 1995-1996,1998-1999, 2001-2002
- National Quality Award, 1995-1996, 1998-1999, 2001-2003
- Member NAIFA
- Earned a Bachelor of Arts degree in Economics and Political Science from the University of Missouri in 1983.
- Earned a Juris Doctorate degree from the University of Missouri School of Law in 1986
- MDRT is recognized throughout the industry as the standard of excellence in life insurance sales performance.

#### Products Offered:

- Individual Life Insurance
- Immediate and Fixed Annuities
- Long-Term Care Insurance
- Disability Income Insurance
- Mutual Funds #
- Variable Universal Life #
- Variable Annuities #

#### Personal Planning for:

- Special Needs
- Charitable Giving
- Life Insurance Needs
- Disability Income Protection Needs
- Long-Term Care Insurance Needs
- Emergency Fund Needs
- Retirement Funding
- College Funding
- Long-Term Savings Goals
- Estate Conservation

# Offered by NYLIFE Securities LLC (member FINRA/SIPC).

# Educating the Special Needs Community

As part of its mission, Lighthouse Financial Services offers noobligation, educational workshops on special needs planning. These workshops include discussions of: (1) financial planning for the special needs family; (2) government programs (including assistance Supplemental Security Income or "SSI," Medicaid and Medicare); (3) the Individuals with Disabilities Education Act or "IDEA;" (4) the special needs trust to help provide the "extras" that make a special needs child's life more enjoyable without having assets taken by government agencies; (5) designating an advocate and guardian; (6) guidelines for choosing experienced legal counsel; selecting future living accommodations for special needs children; (8) a letter of intent to express parents' wishes regarding how their special needs child is to be cared for when they are gone; and (9) much more.



KCDC does not endorse or recommend any organization, provider, or philosophy that people may encounter from the resources, events, or websites listed. KCDC encourages you to obtain more information about any resource prior to making use of those resources